

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

NOIDA INSTITUTE OF ENGINEERING AND TECHNOLOGY, GREATER NOIDA

(An Autonomous Institute Affiliated to AKTU, Lucknow)

MBA - IEV

SEM: III - THEORY EXAMINATION (2024- 2025 )

Subject: Merger and Acquisition

Time: 3 Hours

Max. Marks: 100

**General Instructions:***IMP: Verify that you have received the question paper with the correct course, code, branch etc.**1. This Question paper comprises of three Sections -A, B, & C. It consists of Multiple Choice Questions (MCQ's) & Subjective type questions.**2. Maximum marks for each question are indicated on right -hand side of each question.**3. Illustrate your answers with neat sketches wherever necessary.**4. Assume suitable data if necessary.**5. Preferably, write the answers in sequential order.**6. No sheet should be left blank. Any written material after a blank sheet will not be evaluated/checked.***SECTION-A**

20

1. Attempt all parts:-

1-a. M&amp;A stand for in a business context (CO1,K1)

1

(a) Management &amp; Analysis

(b) Merger &amp; Acquisition

(c) Market &amp; Asset

(d) Manufacturing &amp; Allocation

1-b. M&amp;A can be classified into which of the following categories (CO1,K1)

1

(a) Horizontal, Vertical, and Conglomerate

(b) Primary, Secondary, and Tertiary

(c) Domestic, Foreign, and Global

(d) Strategic, Tactical, and Operational

1-c. The primary objective of a merger (CO2,K2)

1

(a) To increase market share

(b) To reduce costs

(c) To improve financial performance

(d) To achieve economies of scale

1-d. the following is a type of merger (CO2,K4)

1

(a) Horizontal merger

(b) Vertical merger

(c) Conglomerate merger

- (d) All of the above
- 1-e. The primary objective of a takeover (CO3,K2) 1
- (a) To acquire control of the target company
  - (b) To acquire assets of the target company
  - (c) To acquire liabilities of the target company
  - (d) To acquire technology of the target company
- 1-f. The following is a type of takeover (CO3,K4) 1
- (a) Friendly takeover
  - (b) Hostile takeover
  - (c) Reverse takeover
  - (d) All of the above
- 1-g. The following is a limitation of using historical financial data to value a company (CO3,K3) 1
- (a) It does not reflect future growth prospects
  - (b) It does not reflect changes in market conditions
  - (c) It does not reflect the company's management team
  - (d) All of the above
- 1-h. The purpose of EPS analysis for combined firms (CO4,K5) 1
- (a) To determine the company's historical financial performance
  - (b) To forecast the company's future financial performance
  - (c) To assess the impact of a merger or acquisition on earnings per share
  - (d) To determine the company's valuation
- 1-i. The following is a tax issue that may arise in a merger or acquisition (CO4,K5) 1
- (a) Minimizing tax liabilities
  - (b) Maximizing tax benefits
  - (c) Ensuring tax neutrality
  - (d) Avoiding tax altogether
- 1-j. The purpose of the Insolvency and Bankruptcy Code, 2016 (CO5,K2) 1
- (a) the following is a tax issue that may arise in a merger or acquisition
  - (b) Transfer pricing
  - (c) Tax losses
  - (d) Capital gains tax
2. Attempt all parts:-
- 2.a. Explain Demerger (CO1,K5) 2
- 2.b. Write a note on types of mergers (CO2,K4) 2
- 2.c. Define hostile takeover. (CO3,K5) 2
- 2.d. Explain P/E ration (CO4,K3) 2

2.e.	Write different method of valuation under the Asset based valuation (CO5,K3)	2
<b>SECTION-B</b>		30
3. Answer any <u>five</u> of the following:-		
3-a.	Enumerate the objectives of Merger (CO1,K4)	6
3-b.	Write Various Types of restructuring (CO1,K5)	6
3-c.	Write a note on the human aspect of merger (CO2,K4)	6
3-d.	Define forward and backward vertical merger (CO2,K4)	6
3.e.	Write Defensive techniques of Take over process in short. (CO3,K5)	6
3.f.	Explain the need of valuation of firm (CO4,K1)	6
3.g.	Explain the tax benefits and liabilities that may arise in such transactions and the conditions that must be met to qualify for tax benefits (CO5,K3)	6
<b>SECTION-C</b>		50
4. Answer any <u>one</u> of the following:-		
4-a.	Describe the different modes of corporate restructuring, including mergers, acquisitions, demergers, and spin-offs. (CO1,K1)	10
4-b.	Describe a regulatory frame work for M&A . (CO1,K4)	10
5. Answer any <u>one</u> of the following:-		
5-a.	Discuss the legal aspects of merger, including the relevant laws and regulations, the role of regulatory authorities, and the procedures for obtaining approvals. (CO2,K4)	10
5-b.	Explain the accounting treatment for a merger, including the methods of accounting, the treatment of goodwill, and the disclosure requirements. (CO2,K5)	10
6. Answer any <u>one</u> of the following:-		
6-a.	The objective of a reverse merger. Explain the process of reverse merger and its advantages (CO3,K5)	10
6-b.	Discuss the impact of takeovers on employees and the role of human resource management in integrating the workforce after a takeover. (CO3,K5)	10
7. Answer any <u>one</u> of the following:-		
7-a.	Describe DCF approach for valuation of a business entity including its advantages (CO4,K5)	10
7-b.	No methos of valuation is Perfect for every organization. Justify It. (CO4,K3)	10
8. Answer any <u>one</u> of the following:-		
8-a.	Mico ltd. Goves the following cash flow estimates 2021 Rs. 2000 lakh 2024-2024 compound growth rate 6.5% 2025-2028 compound growth rate 9.5% Apply 20% discount rate and determine the value of business on 1/1/2021 (CO5,K2)	10
8-b.	Write a detailed note on different approaches of Business valuation (CO5,K3)	10